

GW/SIMPATICO STUDIOS

CAPABILITY OVERVIEW · ENGINEERING CAPACITY

# The projects you shelved. The budget that killed them. AI changed the math.

Trusted European development teams, QA engineers, and AI tech consultants that unlock the projects you thought you could not afford.

SENIOR ENGINEERS · AI-NATIVE WORKFLOWS · A DECADE OF DIRECT RELATIONSHIPS

PEOPLE

TRUST

DELIVERY

## NO FEE TO YOU

The development company pays my commission. You pay nothing upfront — no retainer, no placement charge.

## SENIOR ONLY · EU TIMEZONE

Excellent English and strong communication. Engineers and consultants who do not need hand-holding.

## 25+ YEARS IN THE ROOM

I manage the introduction, ensure fit, and stay involved throughout delivery. A brokered relationship, not a handoff.

.NET / REACT / ANGULAR / MOBILE / AI INTEGRATION / QA / CUSTOM SOFTWARE

[INFO@GAILWEINER.COM](mailto:info@gailweiner.com)

[GAILWEINER.COM](http://GAILWEINER.COM)

PROJECT

Simpatico Studios Ltd

DRAWN BY

G. Weiner, Trust Architect

CONTACT

[info@gailweiner.com](mailto:info@gailweiner.com)

SHEET

1/3 · COVER

A-01 THE REFRAME

These are not cheaper developers.  
They are the teams that make the project possible.

Most UK and US companies are not choosing between local and offshore. They are choosing between building and not building. My EU teams do not replace your developers — they unlock the projects that never got off the whiteboard.

A-02 WHAT I BRING

DEVELOPMENT

**Engineering Teams**

Senior full-stack developers across .NET, React, Angular, mobile, and custom software. AI-augmented workflows baked into their delivery process — intentional multi-model thinking, not Copilot turned on.

QUALITY

**QA Engineers**

Engineers who understand what QA means in an AI-accelerated environment. Testing is changing; these teams have already adapted. They verify output when AI is part of the build.

STRATEGY

**AI Tech Consultants**

Hands-on technical consultants who help your team implement AI properly at the engineering level. Not slides and frameworks — actual implementation, architecture, and integration.

A-03 WHAT YOU GET

— Direct introductions

Vetted EU development, QA, and AI consulting companies, personally introduced by someone who has worked with them. Not a marketplace.

— AI-native workflows

Claude and GPT as deliberate multi-model tooling, baked into planning, coding, QA, and delivery.

— Full-stack capability

.NET, React, Angular, mobile, AI integration, QA, and custom software across multiple onboarded companies.

— AI technical consulting

Hands-on implementation support at the engineering level — a natural extension of the trust architecture work.

— Strong communication

Senior engineers and consultants only. Excellent English, EU timezone, no hand-holding required.

— No fee to you

The development company pays me. No retainer, no placement charge, nothing upfront.

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SHEET

2/3 · OFFER

## A-04 PRODUCTION DATA

One senior engineer. Four months. AI-native delivery in production:

# <2%

REVERT RATE

Quality held in production

# 2x

TEAM AVERAGE OUTPUT

On an already AI-augmented  
61-person team

# 76

TICKETS SHIPPED

Real production work

## A-05 FROM THE FIELD

### FINTECH STARTUP

Needed a full platform build and got quoted £400k in London. Delivered by a Serbian team for under £150k — live in six months.

### SAAS SCALE-UP

Needed to bolt on AI features but could not hire fast enough. EU team embedded within two weeks, shipping production code in four.

### CONSULTANCY

Wanted to offer AI-native delivery but had no bench. Now white-labels a Serbian team as extended capacity.

## A-06 RIGHT FIT

- A CTO or VP Engineering with a project that needs to move
- A startup that got a quote and nearly fell off their chair
- A company that needs AI technical implementation, not just strategy
- A team that needs QA capacity aligned with how AI is changing development
- A consultancy looking to add AI-native delivery capacity
- Anyone who shelved a product because the estimate was brutal

## Let's talk about what you are building.

Tell me what you need. I will tell you honestly whether I can help — and if I can, I will make the right introduction. No procurement process. No RFP. Just a conversation.

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SHEET

3/3 · PROOF